

SOTI



SOTI MOBICONTROL



RETAIL



ZEBRA RUGGED
SMARTPHONES, TABLETS
AND BARCODE SCANNERS



MICROSOFT WINDOWS CE7,
GOOGLE ANDROID &
SOTI ANDROID+



EUROPE (FRANCE)

SOTI is a proven innovator and industry leader for simplifying business mobility and making it smarter, faster and more reliable. SOTI helps businesses around the world take mobility to endless possibilities.

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CUSTOMER SNAPSHOT

SOTI makes it easy for long-time customer to migrate to Google Android

Cdiscount, founded in 1998, is the largest French online retailer. The company ships more than 3 million packages a year to over 9 million active customers in France. In 2017 Cdiscount realized over 3.4 billion EUR.

The Challenge

Cdiscount was an early adopter of mobile technology to support their warehouse operations. For more than 12 years, they have relied on SOTI MobiControl to secure and manage their Motorola handheld computers (MC 32N) running Microsoft Windows CE7. Over the next two years, they plan to upgrade 1,200 legacy devices to new Zebra smartphones, tablets & barcode scanners running Google Android. Cdiscount relies on SOTI Android+ to provide the same level of management and security to their Android devices that they were accustomed to on Windows CE devices.

The Solution

Cdiscount relies on SOTI MobiControl Stage for rapid device and app deployment. SOTI packages via profiles installs the right apps to the right devices at the right time. In addition, Cdiscount uses SOTI MobiControl's Kiosk mode to lockdown their devices to improve security and optimize worker productivity. Lastly, SOTI MobiControl's industry-leading remote control capabilities makes it easy to fix device and app issues in the field.

The Results

Cdiscount plans to complete their Zebra/Android device migration by 2020. During this migration, they rely on SOTI's Android expertise and SOTI Android+ to provide the same level of security and management they are accustomed to. When fully deployed, they plan to exploit the power of Android to unburden their IT department and create more self-service functionality for their users.

Cdiscount



“For 12 years SOTI MobiControl has been instrumental for maximizing the productivity of our mobile workforce. No other company has the same level of knowledge and experience when it comes to migrating from Windows CE to Google Android.”

Mr. Francois Crugeon, Cdiscount

